

4 **Scaled Envelopes: Scale Invariant and Efficient Estimation in**
5 **Multivariate Linear Regression**

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14 SUMMARY

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16 Efficient estimation of the regression coefficients is a fundamental problem in multivariate
17 linear regression. The envelope model proposed by Cook et al. (2010) was shown to have the
18 potential to achieve substantial efficiency gains by accounting for linear combinations of the
19 response vector that are essentially immaterial to coefficient estimation. This requires in part
20 that the distribution of those linear combinations be invariant to changes in the non-stochastic
21 predictor vector. However, inference based on an envelope is not invariant or equivariant under
22 rescaling of the responses, tending to limit application to responses that are measured in the same
23 or similar units. The efficiency gains promised by envelopes often cannot be realized when the
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49 responses are measured in different scales. To overcome this limitation and broaden the scope
 50 of envelope methods, we propose a scaled version of the envelope model, which preserves the
 51 potential of the original envelope methods to increase efficiency and is invariant to scale changes.
 52 Likelihood-based estimators are derived and theoretical properties of the estimators are studied
 53 in various circumstances. It is shown that estimating appropriate scales for the responses can
 54 produce substantial efficiency gains when the original envelope model offers none. Simulations
 55 and an example are given to support the theoretical claims.

56 *Some key words:* Dimension reduction, Envelope model, Reducing subspace, Similarity transformation.

58 1. INTRODUCTION

59 The standard multivariate linear regression model can be written as

$$60 \quad Y = \alpha + \beta X + \varepsilon, \quad (1)$$

61 where $Y \in \mathbb{R}^r$ is the stochastic response vector, $X \in \mathbb{R}^p$ denotes the vector of non-stochastic
 62 predictors centered at 0 in the sample, the error vector $\varepsilon \in \mathbb{R}^r$ has mean 0 and covariance matrix
 63 $\Sigma > 0$, $\alpha \in \mathbb{R}^r$ is an unknown vector of intercepts and $\beta \in \mathbb{R}^{r \times p}$ is an unknown matrix of re-
 64 gression coefficients. If X is stochastic, X and Y have a joint distribution, but we still condition
 65 on the observed values of X since the predictors are ancillary under model (1). The j th row of
 66 the ordinary least squares estimator of β is equal to the coefficient vector from the ordinary least
 67 squares regression of the j th element of Y on X ($j = 1, \dots, r$). Stochastic relationships among
 68 the elements of Y are not used in this standard estimator of β . However, the relationships among
 69 the elements of Y play a central role in envelope estimation.
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71 The envelope model proposed by Cook et al. (2010) has the potential to yield an estimator of
 72 β that is substantially less variable than the ordinary least squares estimator. In many datasets,
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97 the distribution of some linear combinations of Y may be invariant to changes in X and uncor-
 98 related with a complementary set of linear combinations. When this occurs, Y can be divided
 99 into a material part, whose distribution depends on X , and an immaterial part, whose distribution
 100 does not depend on X . The immaterial part of Y contains no information on β , but it induces
 101 extraneous variation into the estimation of β via model (1). The envelope model was designed
 102 to account for the immaterial response variation, resulting in an estimator of β that may be more
 103 efficient than the standard estimator and substantially more efficient when the immaterial varia-
 104 tion is substantially greater than the material variation in Y . The envelope estimator of β reduces
 105 to the ordinary least squares estimator when there is no immaterial variation in Y .

106 We define a scale transformation of the response to be of the form $Y \mapsto AY$, where
 107 $A \in \mathbb{R}^{r \times r}$ is a non-singular diagonal matrix. Like principal component analysis, partial least
 108 squares and other methods, the envelope model is not invariant or equivariant under scale trans-
 109 formations: if we perform a scale transformation on the responses, the envelope estimator of the
 110 new β could reduce to the ordinary least squares estimator. This property tends to limit applica-
 111 tion of the envelope model to responses that are in the same or similar scales.

112 In this article we propose a scaled envelope model, which is scale-invariant and can achieve
 113 efficiency gains beyond those possible from the original envelope model. This is accomplished by
 114 incorporating a scaling matrix into the model and so scale transformations are considered during
 115 estimation. Scaling is a common practice in chemometrics and in many other applications.

116 The following notations and definitions will be used in our discussion. For positive integers a
 117 and b , $\mathbb{R}^{a \times b}$ denotes the class of all $a \times b$ matrices. If $A \in \mathbb{R}^{a \times b}$, then $\text{span}(A)$ is the subspace
 118 spanned by the columns of A . For a subspace \mathcal{S} , \mathcal{S}^\perp stands for its orthogonal complement.
 119 With $A \in \mathbb{R}^{a \times a}$ and a subspace $\mathcal{S} \subseteq \mathbb{R}^a$, $A\mathcal{S} = \{As : s \in \mathcal{S}\}$. The spectral norm of a matrix
 120 of A is denoted by $\|A\|$ and the Moore–Penrose inverse of A is denoted by A^\dagger . For a positive
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145 definite matrix $\Delta \in \mathbb{R}^{a \times a}$, the inner product in \mathbb{R}^a defined by $\langle x_1, x_2 \rangle_\Delta = x_1^T \Delta x_2$ is called
 146 the Δ inner product, where x_1 and x_2 are two arbitrary vectors in \mathbb{R}^a . The symbol $P_{A(\Delta)}$ is a
 147 projection operator onto A or $\text{span}(A)$ in the Δ inner product if A is a space or a matrix, and
 148 $P_{A(\Delta)} = A(A^T \Delta A)^\dagger A^T \Delta$ if A is a matrix. We use $Q_{A(\Delta)} = I - P_{A(\Delta)}$. Projection operators
 149 employing the identity inner product are written as P_A , i.e., $P_A = P_{A(I)}$, and $Q_A = I - P_A$.
 150 The notation \sim means identically distributed, and \otimes stands for the Kronecker product.

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2. ENVELOPE MODEL

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Following Cook et al. (2010), let \mathcal{S} be a subspace of \mathbb{R}^r with the properties that (i) $Q_{\mathcal{S}}Y \mid$
 $X \sim Q_{\mathcal{S}}Y$, and (ii) $P_{\mathcal{S}}Y$ is uncorrelated with $Q_{\mathcal{S}}Y$ given X . Condition (i) indicates that $Q_{\mathcal{S}}Y$
 carries no marginal information about β , and condition (ii) requires that $Q_{\mathcal{S}}Y$ does not carry
 information about β through its conditional correlation with $P_{\mathcal{S}}Y$. Let $\mathcal{B} = \text{span}(\beta)$. Conditions
 (i) and (ii) are equivalent to

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$$(a) \mathcal{B} \subseteq \mathcal{S}, \quad (b) \Sigma = P_{\mathcal{S}}\Sigma P_{\mathcal{S}} + Q_{\mathcal{S}}\Sigma Q_{\mathcal{S}}, \quad (2)$$

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where $P_{\mathcal{S}}\Sigma P_{\mathcal{S}} = \text{var}(P_{\mathcal{S}}Y)$ and $Q_{\mathcal{S}}\Sigma Q_{\mathcal{S}} = \text{var}(Q_{\mathcal{S}}Y)$. Following standard terminology in the
 literature on invariant subspaces and functional analysis (Conway, 1990), the decomposition
 of Σ shown in (2b) is equivalent to requiring that \mathcal{S} be a reducing subspace of Σ , although
 this notion of reduction is incompatible with how reduction is usually understood in statistics.
 The Σ -envelope of \mathcal{B} , denoted by $\mathcal{E}_{\Sigma}(\mathcal{B})$ and by the abbreviated version \mathcal{E} if it appears in a
 subscript, is defined as the intersection of all $\mathcal{S} \subseteq \mathbb{R}^r$ that satisfies condition (2), and thus $\mathcal{E}_{\Sigma}(\mathcal{B})$
 is the subspace of minimal dimension that reduces Σ and contains \mathcal{B} . To describe this structure
 succinctly, we refer to $P_{\mathcal{E}}Y$ as the part of Y that is material to the estimation of β , and to $Q_{\mathcal{E}}Y$ as
 the part of Y that is immaterial to the estimation of β . We call (1) the ordinary envelope model

193 when conditions (2) are imposed. We also refer to it as the envelope model when there is no
 194 chance of confusing it with the scaled envelope model of the next section.

195 Let u denote the dimension of $\mathcal{E}_\Sigma(\mathcal{B})$, let $\Gamma \in \mathbb{R}^{r \times u}$ be an orthogonal basis of $\mathcal{E}_\Sigma(\mathcal{B})$, and let
 196 $\Gamma_0 \in \mathbb{R}^{r \times (r-u)}$ be an orthogonal basis of $\mathcal{E}_\Sigma^\perp(\mathcal{B})$. The coordinate form of an envelope model can
 197 then be written as

$$198 \quad Y = \alpha + \Gamma\eta X + \varepsilon, \quad \Sigma = \Gamma\Omega\Gamma^T + \Gamma_0\Omega_0\Gamma_0^T, \quad (3)$$

199 where the coefficients $\beta = \Gamma\eta$. The positive definite matrix $\Omega = \text{var}(\Gamma^T Y) \in \mathbb{R}^{u \times u}$ represents
 200 the variation in the material part of Y ; similarly, $\Omega_0 = \text{var}(\Gamma_0^T Y) \in \mathbb{R}^{(r-u) \times (r-u)}$ represents the
 201 variation in the immaterial part. When $u = r$, $\mathcal{E}_\Sigma(\mathcal{B}) = \mathbb{R}^r$, the envelope model reduces to the
 202 standard model and there is no gain in efficiency. However, substantial efficiency gains can be
 203 obtained when $\|\Gamma_0\Omega_0\Gamma_0^T\| = \|\Omega_0\| \gg \|\Gamma\Omega\Gamma^T\| = \|\Omega\|$.

204 The parameters in (3) are estimated by maximizing a normal likelihood function. Let $\tilde{\Sigma}_Y$,
 205 $\tilde{\beta}$ and $\tilde{\Sigma}_{\text{res}}$ denote the sample covariance matrix of Y , the least squares estimator of β , and
 206 the sample covariance matrix of the residuals from the least squares regression of Y on X . The
 207 estimator of the envelope subspace is then the span of $\arg \min \{ \log |\Gamma^T \tilde{\Sigma}_{\text{res}} \Gamma| + \log |\Gamma^T \tilde{\Sigma}_Y^{-1} \Gamma| \}$,
 208 where the minimization is over the $r \times u$ Grassmannian (Cook et al., 2010). Let $\hat{\Gamma}$ be a basis of
 209 the estimated envelope subspace. The envelope estimators of the regression coefficients and the
 210 error covariance matrix are then $\hat{\beta} = P_{\hat{\Gamma}} \tilde{\beta}$ and $\hat{\Sigma} = P_{\hat{\Gamma}} \tilde{\Sigma}_{\text{res}} P_{\hat{\Gamma}} + Q_{\hat{\Gamma}} \tilde{\Sigma}_Y Q_{\hat{\Gamma}}$. The forms of the
 211 estimators are consistent with the conditions in (2).

212 Figure 1 provides a graphical illustration of the working mechanism of the envelope model.
 213 In both panels, the two ellipses represent two populations. The predictor $X \in \mathbb{R}^1$ is an indicator
 214 variable taking values 0 or 1 to denote the different populations, Y_1 and Y_2 are two responses
 215 representing two characteristics of the populations, and β is the difference between the two pop-
 216 ulation means. The left panel represents the analysis under the standard model. For inference on
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241 β_2 , the second element of β , a data point y is directly projected onto the Y_2 axis following the
 242 dashed line marked A . The two curves in the left panel stand for the two projected distributions
 243 from the two populations. There is considerable overlap between the two projected distributions,
 244 so it may take a large sample size to infer that $\beta_2 \neq 0$ in a least squares analysis. The right
 245 panel presents the analysis under the envelope model. Cook et al. (2010) proved that $\mathcal{E}_\Sigma(\mathcal{B})$ is
 246 spanned by some subset of the eigenvectors of Σ . In this case, the eigenvector corresponding
 247 to the smaller eigenvalue of Σ provides all the material information, since the distribution of Y
 248 does not depend on X in the direction of $\mathcal{E}_\Sigma^\perp(\mathcal{B})$, which corresponds to the other eigenvector of
 249 Σ and to the immaterial information. So $\mathcal{E}_\Sigma(\mathcal{B})$ is spanned by the second eigenvector of Σ and
 250 $u = 1$. For inference on β_2 under the envelope model, a data point y is first projected onto $\mathcal{E}_\Sigma(\mathcal{B})$
 251 to remove the immaterial information $Q_\Gamma y$ and simultaneously extract the material information
 252 $P_\Gamma y$, which is then projected onto the Y_2 axis following the dashed lines marked B . The two
 253 curves at the bottom stand for the projected distributions for the two populations, which are now
 254 well separated. This indicates that by accounting for the immaterial information, the envelope
 255 model achieves substantial efficiency gains compared to the standard model.

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3. SCALED ENVELOPE MODEL

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3.1. Motivation

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260 The ordinary envelope model (3) is not invariant or equivariant under linear transformations
 261 of the response. In particular, suppose that we rescale Y by multiplication by a non-singular di-
 262 agonal matrix A . Let $Y_N = AY$ denote the new response, let $\hat{\beta}$ and $\hat{\Sigma}$ denote the estimators of
 263 β and Σ based on the envelope model for Y on X , and let $\hat{\beta}_N$ and $\hat{\Sigma}_N$ denote the estimators of
 264 β and Σ based on the envelope model for Y_N on X . Then we do not generally have invariance,
 265 i.e., $\hat{\beta}_N = \hat{\beta}$, $\hat{\Sigma}_N = \hat{\Sigma}$, or equivariance, i.e., $\hat{\beta}_N = A\hat{\beta}$, $\hat{\Sigma}_N = A\hat{\Sigma}A$. In fact, the dimension of

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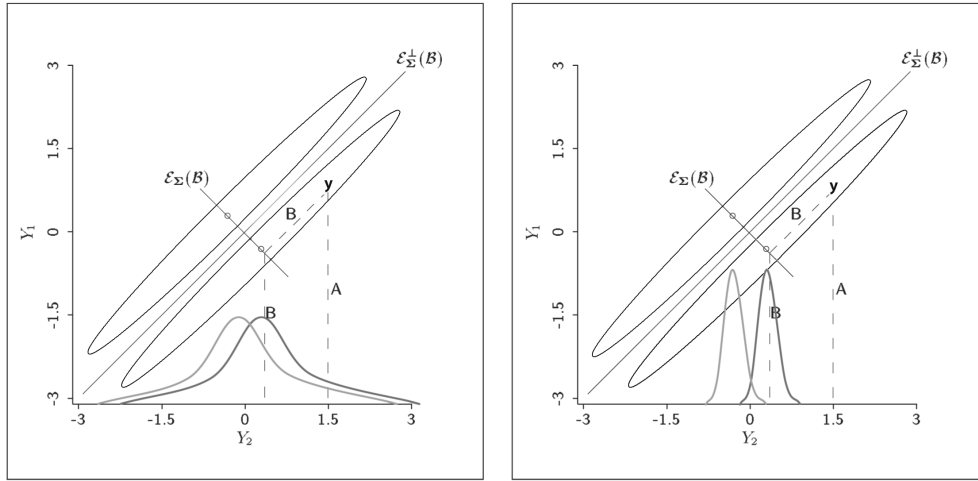


Fig. 1: Left panel: Inference on β_2 under the standard model. Right panel: Inference on β_2 under the envelope model.

the envelope subspace may change because of the transformation. We illustrate this using the example in Fig. 1. Suppose we multiply Y_2 by 2 and leave Y_1 unchanged, so A is a 2×2 diagonal matrix with diagonal elements 1 and 2. The distribution of $AY \mid X$ is displayed in Fig. 2. We denote the two eigenvectors of the new covariance matrix Σ_N as v_1 and v_2 and let $\mathcal{B}_N = \text{span}(\beta_N)$ as marked in the left panel. Since \mathcal{B}_N aligns with neither v_1 nor v_2 , the envelope is two dimensional: $\mathcal{E}_{\Sigma_N}(\mathcal{B}_N) = \mathbb{R}^2$. In this case, all linear combinations of Y are material to the regression, the envelope model is the same as the standard model and no efficiency gains are achieved.

The scaled envelope model as described formally in §3.2 seeks a rescaling that converts Fig. 2 to Fig. 1, performs the envelope estimation as in the right panel of Fig. 1, and then transforms the estimators back to the original scales, which is the scale in Fig. 2. This process results in the material part of Y being represented as $AP_\Gamma A^{-1}Y$, while it is represented as $P_\Gamma Y$ in an envelope analysis. In linear algebra, the transformation matrices $AP_\Gamma A^{-1}$ and P_Γ are said to

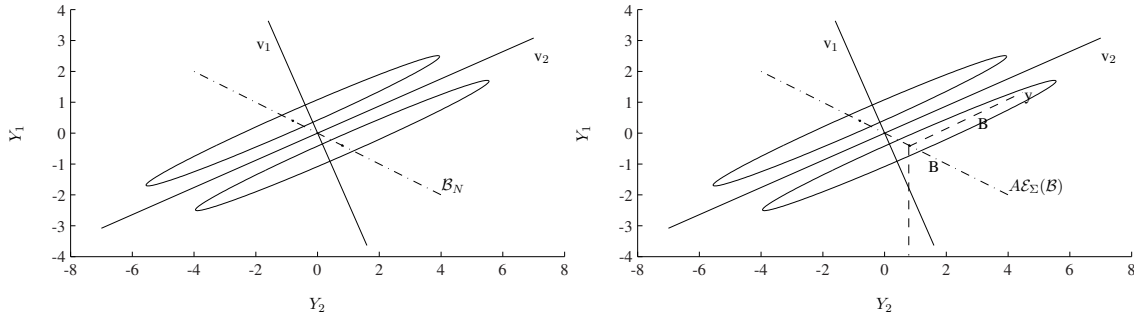


Fig. 2: Left panel: Example of the dimension of the envelope subspace changing under response rescaling. Right panel: Inference on β_2 under the scaled envelope model.

be similar: an $s \times s$ matrix M is similar to an $s \times s$ matrix N if there exists an $s \times s$ non-singular matrix T such that $N = TMT^{-1}$ (e.g., Harville, 2008). When M represents a linear transformation from an s -dimensional linear space \mathcal{V} to \mathcal{V} , N is the matrix representation of the same linear transformation but under another basis of \mathcal{V} , and T^{-1} is the matrix representation of the change of basis. Therefore the process $AP_{\Gamma}A^{-1}$ is the same as treating A^{-1} as a similarity transformation to represent P_{Γ} in original coordinate system as $AP_{\Gamma}A^{-1}$. This process can be represented by the two line segments marked B in the right panel of Fig. 2. Additional discussion is given in §4.2.

This process also has another interpretation. As $AP_{\Gamma}A^{-1} = P_{A\Gamma(A^{-2})}$, the first line segment marked B in the right panel of Fig. 2 can also be considered as the projection onto the space spanned by $A\Gamma$ but in the A^{-2} inner product. In other words, the scaled envelope first projects the data onto $A\mathcal{E}_{\Sigma}(\mathcal{B})$ in the A^{-2} inner product. After this projection, the data point is projected onto the Y_2 axis in the original scales, as represented by the second line segment marked B in Fig. 2. Again, the projected distributions for the two populations have a very good separation, which illustrates the efficiency gains obtained by using scaled envelopes.

From the previous discussion, we notice that $\mathcal{E}_{\Sigma}(\mathcal{B})$ can be very different after the response transformation, even the dimension of $\mathcal{E}_{\Sigma}(\mathcal{B})$ can change. However, $\mathcal{E}_{\Sigma}(\mathcal{B})$ is equivariant under

385 orthogonal transformations $Y \rightarrow \Psi Y$ of the response, where Ψ is an orthogonal matrix. In this
 386 case $\mathcal{E}_{\Sigma_N}(\mathcal{B}_N) = \Psi \mathcal{E}_{\Sigma}(\mathcal{B})$, where $\Sigma_N = \Psi \Sigma \Psi$ is the new error covariance matrix, and $\mathcal{B}_N =$
 387 $\text{span}(\beta_N)$ with $\beta_N = \Psi \beta$ being the new regression coefficients.

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3.2. Model Formulation

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To represent a rescaling formally, we introduce a diagonal matrix $\Lambda = \text{diag}\{1, \lambda_2, \dots, \lambda_r\} \in$
 390 $\mathbb{R}^{r \times r}$ with $\lambda_i > 0$ for $i = 2, \dots, r$, such that $Y_N = \Lambda^{-1} Y$ follows an envelope model with
 391 the dimension of the envelope subspace $\mathcal{E}_{\Lambda^{-1} \Sigma \Lambda^{-1}}(\Lambda^{-1} \mathcal{B})$ equal to u . Consequently, $\Lambda^{-1} \mathcal{B} \subseteq$
 392 $\text{span}(\Gamma)$, and $\Lambda^{-1} \Sigma \Lambda^{-1} = P_{\Gamma} \Lambda^{-1} \Sigma \Lambda^{-1} P_{\Gamma} + Q_{\Gamma} \Lambda^{-1} \Sigma \Lambda^{-1} Q_{\Gamma}$, where $\Gamma \in \mathbb{R}^{r \times u}$ is now an or-
 393 thogonal basis of $\mathcal{E}_{\Lambda^{-1} \Sigma \Lambda^{-1}}(\Lambda^{-1} \mathcal{B})$, and $\Gamma_0 \in \mathbb{R}^{r \times (r-u)}$ is a completion of Γ .
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395 The coordinate form of the scaled envelope model is then

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$$396 \quad Y = \alpha + \Lambda \Gamma \eta X + \epsilon, \quad \Sigma = \Lambda \Gamma \Omega \Gamma^T \Lambda + \Lambda \Gamma_0 \Omega_0 \Gamma_0^T \Lambda. \quad (4)$$

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397 The coefficients $\beta = \Lambda \Gamma \eta$, where $\eta = \Gamma^T \Lambda^{-1} \beta \in \mathbb{R}^{u \times p}$, and the positive definite matrices
 398 $\Omega = \text{var}(\Gamma^T \Lambda^{-1} Y) = \Gamma^T \Lambda^{-1} \Sigma \Lambda^{-1} \Gamma \in \mathbb{R}^{u \times u}$ and $\Omega_0 = \text{var}(\Gamma_0^T \Lambda^{-1} Y) = \Gamma_0^T \Lambda^{-1} \Sigma \Lambda^{-1} \Gamma_0 \in$
 399 $\mathbb{R}^{(r-u) \times (r-u)}$. Setting the first element of Λ to 1 is necessary for the scaling parameters to be
 400 identifiable. Otherwise we can multiply Λ by an arbitrary constant c and multiply η by its recip-
 401 rocal $1/c$. Computation is facilitated when Λ is identifiable, but this is not necessary for efficient
 402 estimation of β , as discussed in §4.3.

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3.3. Parameter count

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406 With a scaled envelope model of dimension u , we need r parameters for α , $(r-1)$ param-
 407 eters for Λ , pu parameters for η , $u(u+1)/2$ parameters for Ω , and $(r-u)(r-u+1)/2$ pa-
 408 rameters for Ω_0 . We cannot estimate Γ , but only its span, so $u(r-u)$ parameters are needed
 409 for $\text{span}(\Gamma) = \mathcal{E}_{\Lambda^{-1} \Sigma \Lambda^{-1}}(\Lambda^{-1} \mathcal{B})$. Then the total number of parameters is $N(u) = 2r - 1 +$

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433 $pu + r(r + 1)/2$. Compared to an envelope model with the same dimension, the scaled envelope
 434 model has $r - 1$ additional parameters because of the diagonal scaling matrix Λ .

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4. ESTIMATORS AND THEIR PROPERTIES

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4.1. Maximum likelihood estimation when Λ is known

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As background, we first discuss estimation when Λ is known. In this case, we transform the
 response Y in (4) to $\Lambda^{-1}Y$ and write the resulting ordinary envelope model as

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$$\Lambda^{-1}Y = \alpha_o + \Gamma\eta X + \epsilon_o, \quad \text{var}(\epsilon_o) = \Sigma_o = \Gamma\Omega\Gamma^T + \Gamma_0\Omega_0\Gamma_0^T. \quad (5)$$

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This leads to scaled envelope estimators $\hat{\beta}_\Lambda$ and $\hat{\Sigma}_\Lambda$ of β and Σ , when Λ is known: first transform
 443 Y to $\Lambda^{-1}Y$ and estimate $\beta_o = \Gamma\eta$ and Σ_o from model (5) following Cook et al. (2010). Then
 444 $\hat{\beta}_\Lambda = \Lambda\hat{\beta}_o$ and $\hat{\Sigma}_\Lambda = \Lambda\hat{\Sigma}_o\Lambda$.

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Model (5) is just an ordinary envelope model with response $\Lambda^{-1}Y$. We use the subscript o
 to stand for quantities from this model, which occur within the context of the scaled envelope
 model, to distinguish it from the ordinary envelope model (3) when $\Lambda = I_r$. For instance, $\beta_o =$
 $\Gamma\eta$. It will be seen later that calculations based on model (5) are informative ingredients for the
 scaled envelope model.

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4.2. Maximum likelihood estimation

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In this section, we assume for the purpose of developing estimators of β and Σ that the errors
 ϵ in (4) are normally distributed. Normality is not required for the definition of scaled envelopes,
 but this assumption results in estimators that perform well when normality does not hold, as
 discussed in §6.2.

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Suppose that the observed data (X_i, Y_i) ($i = 1, \dots, n$), are independent, and n is the sample
 size. Let \bar{Y} denote the sample mean of Y . Then the maximum likelihood estimators $\hat{\Gamma}$ and $\hat{\Lambda}$ of

481 Γ and Λ can be obtained by minimizing the objective function,

$$482 \quad L(\Lambda, \Gamma) = \log |\Gamma^T \Lambda^{-1} \tilde{\Sigma}_{\text{res}} \Lambda^{-1} \Gamma| + \log |\Gamma^T \Lambda \tilde{\Sigma}_Y^{-1} \Lambda \Gamma|. \quad (6)$$

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Technical details are given in Appendix A.

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The maximum likelihood estimators of the rest of the parameters are as follows: $\hat{\Gamma}_0$ can be
 485 any orthogonal basis of the orthogonal complement of $\text{span}(\hat{\Gamma})$, $\hat{\alpha} = \bar{Y}$, $\hat{\eta} = \hat{\Gamma}^T \hat{\Lambda}^{-1} \tilde{\beta}$, $\hat{\Omega} =$
 486 $\hat{\Gamma}^T \hat{\Lambda}^{-1} \tilde{\Sigma}_{\text{res}} \hat{\Lambda}^{-1} \hat{\Gamma}$, $\hat{\Omega}_0 = \hat{\Gamma}_0^T \hat{\Lambda}^{-1} \tilde{\Sigma}_Y \hat{\Lambda}^{-1} \hat{\Gamma}_0$, $\hat{\beta} = \hat{\Lambda} \hat{P}_\Gamma \hat{\Lambda}^{-1} \tilde{\beta}$, and

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$$488 \quad \hat{\Sigma} = \hat{\Lambda} \hat{P}_\Gamma \hat{\Lambda}^{-1} \tilde{\Sigma}_{\text{res}} \hat{\Lambda}^{-1} \hat{P}_\Gamma \hat{\Lambda}^T + \hat{\Lambda} \hat{P}_{\Gamma_0} \hat{\Lambda}^{-1} \tilde{\Sigma}_Y \hat{\Lambda}^{-1} \hat{P}_{\Gamma_0} \hat{\Lambda}$$

$$489 \quad = \hat{\Lambda} \hat{\Gamma} \hat{\Omega} \hat{\Gamma}^T \hat{\Lambda}^T + \hat{\Lambda} \hat{\Gamma}_0 \hat{\Omega}_0 \hat{\Gamma}_0^T \hat{\Lambda}.$$

490 The forms of $\hat{\beta}$ and $\hat{\Sigma}$ reveal the working process of estimation under the scaled envelope model,
 491 as introduced in §3.1. For instance, consider $\hat{\beta} = \hat{\Lambda} \hat{P}_\Gamma \hat{\Lambda}^{-1} U^T F (F^T F)^{-1}$, where U is the $n \times r$
 492 matrix whose i -th row is $(Y_i - \bar{Y})^T$, and F is the $n \times p$ matrix whose i -th row is X_i^T ($i =$
 493 $1, \dots, n$). The response is first rescaled $Y \rightarrow \hat{\Lambda}^{-1} Y$ and centered to get $\hat{\Lambda}^{-1} U^T$ and then ordi-
 494 nary envelope estimation is performed using the rescaled response to get $\hat{P}_\Gamma \hat{\Lambda}^{-1} U^T F (F^T F)^{-1}$.
 495 After that the estimator is transformed back to the original scales to get $\hat{\beta}$. This confirms the dis-
 496 cussion in §3.1: the scaled envelope model transforms Y to $\hat{\Lambda} \hat{P}_\Gamma \hat{\Lambda}^{-1} Y$, and the process $\hat{\Lambda} \hat{P}_\Gamma \hat{\Lambda}^{-1}$
 497 is the same as treating $\hat{\Lambda}^{-1}$ as a similarity transformation to the original scale of Y_N .

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4.3. Parameter identifiability

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In our experience, the objective function (6) nearly always has a unique pair $\{\hat{\Lambda}, \text{span}(\hat{\Gamma})\}$ as
 500 the global minimizer. However, occasionally we may find that Λ and $\text{span}(\Gamma)$ are not identifiable.
 501 When this happens, the objective function will typically be flat along some directions, and any
 502 value may be returned in those directions. But this potential non-uniqueness is not an issue, as
 503 the parameters that we are interested in are β and Σ . Proposition 1 ensures that the maximizers in
 504 β and Σ with respect to the log-likelihood function are in fact uniquely defined. This implies that

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529 we will get the same estimators $\widehat{\beta}$ and $\widehat{\Sigma}$ whether the global minimizer $\{\widehat{\Lambda}, \text{span}(\widehat{\Gamma})\}$ is unique
 530 or not, which is also confirmed in our numerical experiments.

531 Following Henderson & Searle (1979), the operator $\text{vec}: \mathbb{R}^{a \times b} \rightarrow \mathbb{R}^{ab}$ stacks the columns of a
 532 matrix, and the operator $\text{vech}: \mathbb{R}^{a \times a} \rightarrow \mathbb{R}^{a(a+1)/2}$ stacks the lower triangular part of a symmetric
 533 matrix. Then we combine the constituent parameters Λ , η , Γ , Ω and Ω_0 in the scaled envelope
 534 models (4) into the vector $\phi = \{\lambda^T, \text{vec}(\eta)^T, \text{vec}(\Gamma)^T, \text{vech}(\Omega)^T, \text{vech}(\Omega_0)^T\}^T = (\lambda^T, \phi_o^T)^T$,
 535 where $\phi_o = \{\text{vec}(\eta)^T, \text{vec}(\Gamma)^T, \text{vech}(\Omega)^T, \text{vech}(\Omega_0)^T\}^T$ contains the constituent parameters
 536 from model (5) and $\lambda = (\lambda_2, \dots, \lambda_r)^T$ is the vector of the 2nd to the r th diagonal elements
 537 of Λ . Let L denote the $r^2 \times (r-1)$ matrix with columns $e_j \otimes e_j$, where $e_j \in \mathbb{R}^r$ contains a
 538 1 in the j -th position and 0's elsewhere, $j = 2, \dots, r$. Then, for later use, $\lambda = L^T \text{vec}(\Lambda)$. As
 539 $\beta = \Lambda \Gamma \eta = \Lambda \beta_o$ and $\Sigma = \Lambda(\Gamma \Omega \Gamma^T + \Gamma_0 \Omega_0 \Gamma_0^T) \Lambda = \Lambda \Sigma_o \Lambda$, β and Σ are both functions of ϕ .

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 542 **PROPOSITION 1.** *Assume that model (4) has independent but not necessarily normal errors*
 543 *with finite second moments, and that $n^{-1} \sum_{i=1}^n X_i X_i^T > 0$. Then $\beta(\phi)$ and $\Sigma(\phi)$ are identifiable*
 544 *and $\widehat{\beta}$ and $\widehat{\Sigma}$ are uniquely defined.*

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 546 Proposition 1 says that even when ϕ is not identifiable, β and Σ are identifiable. Further,
 547 we can get unique estimators $\widehat{\beta} = \beta(\widehat{\phi})$ and $\widehat{\Sigma} = \Sigma(\widehat{\phi})$. This provides the foundation for our
 548 discussion of the asymptotic distribution and consistency of $\widehat{\beta}$ and $\widehat{\Sigma}$ in §4.4 and §4.5. The proof
 549 of Proposition 1 is included in Appendix B.

550 Although Λ and $\text{span}(\Gamma)$ are not of particular interest, a discussion of identifiability may result
 551 in a better understanding of the scaled envelope model (4). In the supplementary material, we
 552 show that under some weak conditions, Λ is identifiable if and only if $\text{span}(\Gamma)$ is identifiable.
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4.4. Asymptotic distribution

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In this section, we give the asymptotic distribution of the scaled envelope estimator $\{\text{vec}(\widehat{\beta})^T, \text{vech}(\widehat{\Sigma})^T\}^T$ under normality. Several definitions are needed in preparation for the result. The contraction matrix $C_r \in \mathbb{R}^{r(r+1)/2 \times r^2}$ and the expansion matrix $E_r \in \mathbb{R}^{r^2 \times r(r+1)/2}$ link the vec and vech operators: for any symmetric matrix $A \in \mathbb{R}^{r \times r}$, $\text{vec}(A) = E_r \text{vech}(A)$, and $\text{vech}(A) = C_r \text{vec}(A)$. Let $\Sigma_X = \lim_{n \rightarrow \infty} n^{-1} \sum_{i=1}^n X_i X_i^T$, and let p_{ii} denote the i th diagonal element of the projection matrix P_F , where F was defined in §4.2.

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We write the asymptotic covariance matrix in terms of quantities designated with subscripts o that stem from model (5), which has response $\Lambda^{-1}Y$, and one quantity that depends on Λ . We next describe these constructions. The gradient matrix $G_o = \partial\{\text{vec}(\beta_o)^T, \text{vech}(\Sigma_o)^T\}^T / \partial\phi_o^T$ for model (5) has dimension $\{pr + r(r+1)/2\} \times \{pu + r(r+1)/2\}$ and is equal to (Cook et al., 2010)

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$$\begin{pmatrix} I_p \otimes \Gamma & \eta^T \otimes I_r & 0 & 0 \\ 0 & 2C_r(\Gamma\Omega \otimes I_r - \Gamma \otimes \Gamma_0\Omega_0\Gamma_0^T) & C_r(\Gamma \otimes \Gamma)E_u & C_r(\Gamma_0 \otimes \Gamma_0)E_{r-u} \end{pmatrix}.$$

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The Fisher information for $\{\text{vec}(\beta_o)^T, \text{vech}(\Sigma_o)^T\}^T$ from model (5) is the $\{rp + r(r+1)/2\} \times \{rp + r(r+1)/2\}$ block diagonal matrix $J_o = \text{bdiag}\{\Sigma_X \otimes \Sigma_o^{-1}, 2^{-1}E_r^T(\Sigma_o^{-1} \otimes \Sigma_o^{-1})E_r\}$, where $\text{bdiag}(\cdot)$ indicates a block diagonal matrix with the diagonal blocks as arguments. Let $h_o = \{(\beta_o \otimes I_r), 2(\Sigma_o \otimes I_r)C_r^T\}^T$, which is the gradient component $h_o = \partial\{\text{vec}(\beta)^T, \text{vech}(\Sigma)^T\}^T / \partial\Lambda$ for the scaled model (4) evaluated at $\Lambda = I_r$. Let $A_o = Q_{G_o(J_o)}h_oL$ and let $D_\Lambda = \text{bdiag}\{I_p \otimes \Lambda, C_r(\Lambda \otimes \Lambda)E_r\}$, which is a block diagonal matrix with the same dimensions as J_o . Of the quantities defined here, only D_Λ depends on Λ .

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The gradient matrix $H = \partial\{\text{vec}(\beta)^T, \text{vech}(\Sigma)^T\}^T / \partial\phi^T$ for the scaled envelope model (4) has dimension $\{pr + r(r+1)/2\} \times \{r-1 + pu + r(r+1)/2\}$ and can be represented as $H =$

625 $\{D_\Lambda h_o(I_r \otimes \Lambda^{-1})L, D_\Lambda G_o\}$. The Fisher information J under the scaled envelope model can be
 626 obtained by replacing Σ_o with Σ in J_o , $J = \text{bdiag}\{\Sigma_X \otimes \Sigma^{-1}, 2^{-1}E_r^T(\Sigma^{-1} \otimes \Sigma^{-1})E_r\}$.

627 **PROPOSITION 2.** *Under model (4) with normal errors, assume that $\max_{i \leq n} p_{ii} \rightarrow 0$ as $n \rightarrow$
 628 ∞ . Then $\sqrt{n}[\{\text{vec}(\hat{\beta}) - \text{vec}(\beta)\}^T, \{\text{vech}(\hat{\Sigma}) - \text{vech}(\Sigma)\}^T]^T$ converges in distribution to a nor-
 629 mal random vector with mean zero and covariance matrix*

630
$$V = H(H^T J H)^\dagger H^T = D_\Lambda \{A_o(A_o^T J_o A_o)^\dagger A_o^T\} D_\Lambda + D_\Lambda \{G_o(G_o^T J_o G_o)^\dagger G_o^T\} D_\Lambda = V_1 + V_2,$$

 631 where $V_1 = D_\Lambda \{A_o(A_o^T J_o A_o)^\dagger A_o^T\} D_\Lambda$ and $V_2 = D_\Lambda \{G_o(G_o^T J_o G_o)^\dagger G_o^T\} D_\Lambda$.
 632

633 The proof of Proposition 2 is included in Appendix B. Since $J^{-1} - H(H^T J H)^\dagger H^T =$
 634 $J^{-1/2} Q_{J^{1/2} H} J^{-1/2} \geq 0$, it follows that $V \leq J^{-1}$, where J^{-1} is the asymptotic covariance ma-
 635 trix of $\{\text{vec}(\tilde{\beta})^T, \text{vech}(\tilde{\Sigma}_{\text{res}})^T\}^T$. Consequently,

636 **COROLLARY 1.** *Assume that the conditions in Proposition 2 hold. Then the scaled envelope
 637 model (4) is asymptotically more efficient than or as efficient as the standard model (1) in esti-
 638 mating β and Σ .*

639 The factor $G_o(G_o^T J_o G_o)^\dagger G_o^T$ that occurs in V_2 is the asymptotic covariance matrix for the
 640 ordinary envelope estimator of $\{\text{vec}(\hat{\beta}_o), \text{vech}(\hat{\Sigma}_o)\}$ under model (5) (Cook et al., 2010). Con-
 641 sequently, V_2 is the asymptotic covariance of $\{\text{vec}(\hat{\beta}_\Lambda), \text{vech}(\hat{\Sigma}_\Lambda)\}$ under the scaled envelope
 642 model assuming that Λ is known. This implies that V_1 can then be interpreted as the asymptotic
 643 cost of estimating Λ ; that is, the part of V that is due to the estimation of Λ . Since $\text{tr}(V_1 V_2^{-1})$
 644 does not depend on Λ , the relative cost of estimating Λ is constant in Λ , although it can depend
 645 on the other parameters in the model.

646 These asymptotic results are for the estimators of β and Σ jointly. The regression coefficients
 647 β are often of special interest in practice, so we next focus on this aspect of the regression.
 648 The following notational convention will facilitate the discussion. If $\sqrt{n}(T - \theta)$ converges in
 649

673 distribution to a random variable with mean 0 and variance A , we write the asymptotic variance
 674 of T as $\text{avar}(\sqrt{n}T) = A$.

675 The asymptotic variance $\text{avar}\{\sqrt{n}\text{vec}(\widehat{\beta})\}$ of the scaled envelope estimator of β is the up-
 676 per $pr \times pr$ diagonal block of V , $\text{avar}\{\sqrt{n}\text{vec}(\widehat{\beta})\} = (I_{pr}, 0)V_1(I_{pr}, 0)^T + \text{avar}\{\sqrt{n}\text{vec}(\widehat{\beta}_\Lambda)\}$,
 677 where $(I_{pr}, 0)$ has dimension $pr \times \{pr + r(r + 1)/2\}$.

678 **COROLLARY 2.** *Assume that the conditions in Proposition 2 hold and that $\Sigma_o = \sigma^2 I_r$, so $\Sigma =$
 679 $\sigma^2 \Lambda^2$. Then $\text{avar}\{\text{vec}(\widehat{\beta})\} = \text{avar}\{\text{vec}(\widehat{\beta}_\Lambda)\} = \text{avar}\{\text{vec}(\widetilde{\beta})\}$, where, as defined previously, $\widetilde{\beta}$
 680 denotes the ordinary least squares estimator of β from the standard model (1).*

681 This corollary says that in the special case where the scaled responses $\Lambda^{-1}Y$ have error covari-
 682 ance matrix $\Sigma_o = \sigma^2 I_r$, the asymptotic variance of the scale envelope estimator $\widehat{\beta}$ is the same
 683 as that of the scaled envelope estimator $\widehat{\beta}_\Lambda$ when Λ is known, which is the same as the asymp-
 684 totic variance of the ordinary least squares estimator from the standard model. Consequently,
 685 scaling offers no gains and, since $\text{avar}\{\text{vec}(\widehat{\beta})\} = (I_{pr}, 0)V_1(I_{pr}, 0)^T + \text{avar}\{\sqrt{n}\text{vec}(\widehat{\beta}_\Lambda)\} \leq$
 686 $\text{avar}\{\text{vec}(\widetilde{\beta})\}$, there is also no asymptotic cost of estimating Λ for the ultimate goal of esti-
 687 mating β , $(I_{pr}, 0)V_1(I_{pr}, 0)^T = 0$. However, in other cases there can be considerable gain in
 688 pursuing scaling, particularly when $\|\Omega_0\| \gg \|\Omega\|$. These results are illustrated in §6.

689

690 4.5. Consistency

691 As the scaled envelope estimators are obtained using the normal likelihood as an objective
 692 function, a natural question is on the consistency of these estimators when the normality as-
 693 sumption fails. The next proposition gives conditions for \sqrt{n} consistency of $\widehat{\beta}$ and $\widehat{\Sigma}$.

694 **PROPOSITION 3.** *Assume that model (4) has independent but not necessary normal errors
 695 with mean zero and finite fourth moments, and that $\max_{i \leq n} p_{ii} \rightarrow 0$ as $n \rightarrow \infty$. Then*

$$696 \sqrt{n}\{(\text{vec}(\widehat{\beta})^T, \text{vech}(\widehat{\Sigma})^T)^T - (\text{vec}(\beta)^T, \text{vech}(\Sigma)^T)^T\}$$

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721 *is asymptotically normally distributed, and $\hat{\beta}$ and $\hat{\Sigma}$ are \sqrt{n} consistent estimators of β and Σ .*

722 The assumption on p_{ii} is the same condition that Huber (1973) used to establish consistency for
 723 the standard model estimator $\text{vec}(\tilde{\beta})$, which basically requires that the maximum leverage goes
 724 to zero as $n \rightarrow \infty$. Additionally, in finite samples the estimators are robust to moderate departure
 725 from normality as demonstrated in the simulations in §6.2. The proof of Proposition 3 is included
 726 in Appendix B.

728 5. SELECTION OF u

729 Likelihood-based methods, such as the Akaike information criterion AIC, the Bayesian infor-
 730 mation criterion BIC, or other information criteria, can be used to select the dimension u for the
 731 scaled envelope model. Non-parametric methods as cross validation or permutation tests (Cook
 732 & Yin, 2001) can also be used to select u . We will use BIC in data examples, but will discuss
 733 properties of both AIC and BIC.

734 The AIC estimator of u is $\arg \min -2\hat{L}(u) + 2N(u)$, where the minimum is taken over the
 735 set of integers $0, 1, \dots, r$, $N(u) = 2r - 1 + pu + r(r + 1)/2$ is the number of parameters, as
 736 discussed in §3.3, and $\hat{L}(u)$ is the maximized log likelihood under the scaled envelope model
 737 with dimension u ,

$$739 \hat{L}(u) = -\frac{nr}{2} \log(2\pi) - \frac{n}{2} \log |\tilde{\Sigma}_Y| - \frac{n}{2} \log |\hat{\Gamma}^T \hat{\Lambda}^{-1} \tilde{\Sigma}_{\text{res}} \hat{\Lambda}^{-1} \hat{\Gamma}| - \frac{n}{2} \log |\hat{\Gamma}^T \hat{\Lambda} \tilde{\Sigma}_Y^{-1} \hat{\Lambda} \hat{\Gamma}|.$$

740 Here $\text{span}(\hat{\Gamma})$ and $\hat{\Lambda}$ are maximum likelihood estimators for $\mathcal{E}_{\Lambda^{-1}\Sigma\Lambda^{-1}}(\Lambda^{-1}\mathcal{B})$ and Λ under
 741 the scaled envelope model. BIC works similarly, except its objective function is $-2\hat{L}(u) +$
 742 $\log(n)N(u)$.

743 In univariate linear regression, the asymptotic properties of AIC and BIC have been studied
 744 in detail. Briefly, if the true model is among the candidate models, BIC selects the true model
 745

6.2. Simulations

A simulation study was conducted to compare the scaled envelope estimator with the standard model estimator on finite sample size performance. We simulated data from model (4), with $r = 10$, $u = 5$ and $p = 5$. The elements in X were generated once as independent $N(0, 5)$ random variables, but the analysis was still conditioned on their observed values. We took $\Omega = \sigma^2 I_5$ and $\Omega_0 = \sigma_0^2 I_5$. The matrix η was generated as a 5×5 matrix of independent $N(0, 2)$ random variables, and Γ was obtained by orthogonalizing a 10×5 matrix of independent $U(0, 1)$ random variables. The scale matrix Λ was a diagonal matrix with diagonal elements $1, 2^{0.5}, 2^1, 2^{1.5}, \dots, 2^{4.5}$. We took σ^2 as 0.25 and σ_0^2 as 5 and 25. The sample sizes were 100, 200, 300, 500, 800, 1200, and 200 replicates were generated for each sample size. With each sample size, the standard deviation of each element in $\hat{\beta}$ over the replicates is computed, which we call the actual standard deviations of the elements in $\hat{\beta}$. We also computed the bootstrap standard deviations by bootstrapping the residuals 200 times.

We applied the ordinary envelope model to the data and inferred that $u = 10$, so the envelope estimator is the same as the standard estimator, and no efficiency gains were offered. The scaled envelope model effectively removed the immaterial part of Y relative to X , and obtained efficiency gains compared to the standard model, both asymptotically and with finite sample sizes. The scaled envelope model was fitted according to the discussion in §6.1. The left panel of Fig. 3 plots the standard deviations of a selected element in $\hat{\beta}$ with $\sigma_0^2 = 5$. We took the logarithm of both the sample size and the standard deviation to linearize their relationship. The simulations for the right panel were based on the same setting as for the left panel, except $\sigma_0^2 = 25$. With sample size larger than 200, the efficiency gain remains roughly constant as sample size increases, and it is also about the same as the asymptotic difference between the scaled envelope

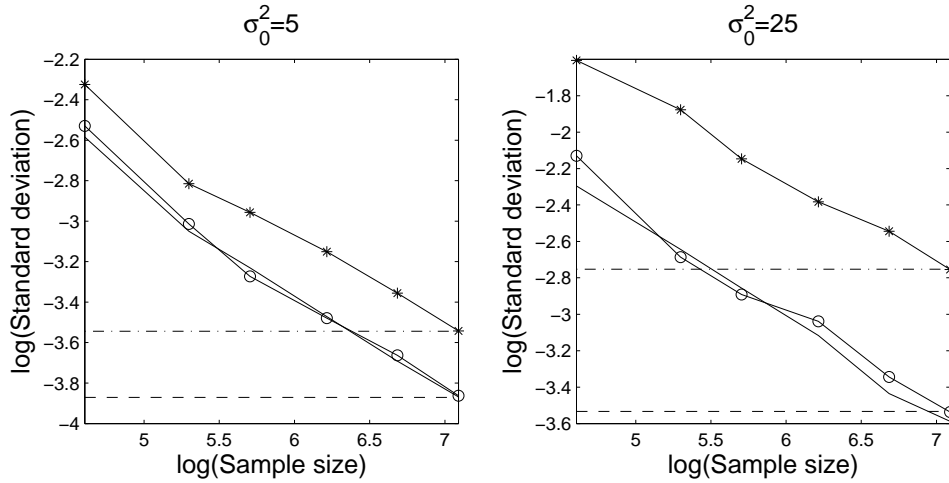


Fig. 3: Logarithmic comparison of the scaled envelope estimators and standard model estimators: — the actual standard deviation of scaled envelope estimators; *— actual standard deviation of standard model estimators; —○— bootstrap standard deviation of the scaled envelope estimators; — — asymptotic standard deviation of scaled envelope estimators; — · — asymptotic standard deviation of the standard model estimators.

estimator and the least squares estimator. Figure 3 suggests that the bootstrap standard deviation is a good estimator of the actual standard deviation.

Table 1 provides the mean and standard deviation of 200 estimated scales with $\sigma_0^2 = 5$. The results for $\sigma_0^2 = 25$ are similar. From the table, we find that our algorithm is quite stable.

Figure 4 presents the asymptotic behavior of the scaled envelope estimators under non-normal errors. We performed the same simulations as in the right panel of Fig. 3, except the errors were generated as centered and consistently scaled t_6 , $U(0, 1)$, and χ_4^2 random variables to represent distributions with longer tails, shorter tails and skewness. We used six degrees of freedom for the t distribution to ensure the existence of fourth moments, as required by Proposition 3. Figure 4 does not show notable differences caused by the different error distributions, so we conclude that a moderate departure from normality does not much affect the results. With non-normal

Table 1: Mean of base 2 logarithms of the diagonal elements in $\widehat{\Lambda}$, the number in parentheses are their standard deviations, $\sigma_0^2 = 5$.

n	100	500	1200
$\log_2 \hat{\lambda}_2$	0.50 (0.073)	0.50 (0.032)	0.50 (0.020)
$\log_2 \hat{\lambda}_3$	0.99 (0.085)	1.00 (0.039)	1.00 (0.022)
$\log_2 \hat{\lambda}_4$	1.50 (0.067)	1.50 (0.029)	1.50 (0.019)
$\log_2 \hat{\lambda}_5$	2.00 (0.051)	2.00 (0.024)	2.00 (0.016)
$\log_2 \hat{\lambda}_6$	2.50 (0.062)	2.50 (0.029)	2.50 (0.017)
$\log_2 \hat{\lambda}_7$	2.99 (0.065)	3.00 (0.029)	3.00 (0.019)
$\log_2 \hat{\lambda}_8$	3.50 (0.055)	3.50 (0.023)	3.50 (0.016)
$\log_2 \hat{\lambda}_9$	3.99 (0.057)	4.00 (0.025)	4.00 (0.016)
$\log_2 \hat{\lambda}_{10}$	4.50 (0.054)	4.50 (0.025)	4.50 (0.016)

errors, the estimator is no longer the maximum likelihood estimator, but efficiency gains are still realized.

As discussed following Proposition 2, the asymptotic variance of $\text{vec}(\widehat{\beta})$ depends on $(I_{pr}, 0)V_1(I_{pr}, 0)^T$, the cost of estimating the scaling parameters, and $\text{avar}\{\sqrt{n}\text{vec}(\widehat{\beta}_\Lambda)\}$, the asymptotic variance of $\text{vec}(\widehat{\beta})$ assuming that Λ is known. Fig. 5 displays the relative cost $C = \text{tr}^{1/2}[(I_{pr}, 0)V_1(I_{pr}, 0)^T \text{avar}^{-1}\{\sqrt{n}\text{vec}(\widehat{\beta}_\Lambda)\}]$ in different settings. We used the same model as the one used to generate the left panel of Fig. 3. While σ_0 was fixed at $\sqrt{5}$, we evaluated the relative cost with σ equal to 0.1, 0.2, 0.5, 1, $\sqrt{5}$, 5 and 10. We also multiplied the original η by 0.25, 1 and 4 to represent different signal levels. Fig. 5 indicates that the relative cost is lower with a stronger signal and less discrepancy between σ and σ_0 . It confirms Corollary 2 that when

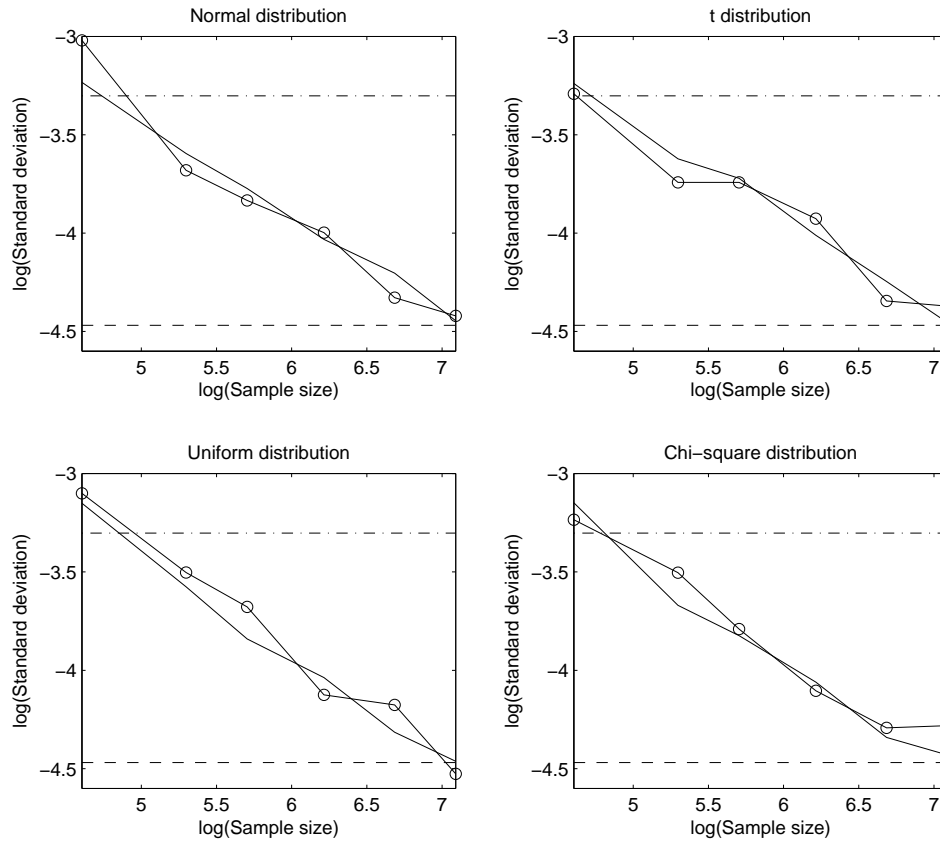


Fig. 4: Comparison of the scaled envelope estimators with normal, t_6 , $U(0, 1)$, and χ_4^2 errors.

The line marks are the same as those in Fig. 3.

$\sigma = \sigma_0$, there is no relative cost in estimating Λ . The relative cost is the highest when the gain from scaled envelopes is the greatest, $\sigma \ll \sigma_0$. It is the lowest when there is little to gain from using scaled envelopes, $\sigma \approx \sigma_0$.

6.3. Data example

For this illustration we used a data set from Johnson & Wichern (2007) on the performance of a firm's sales staff. Fifty sales persons were selected at random and their performance was measured on growth of sales, profitability of sales, and new account sales. The selected sales

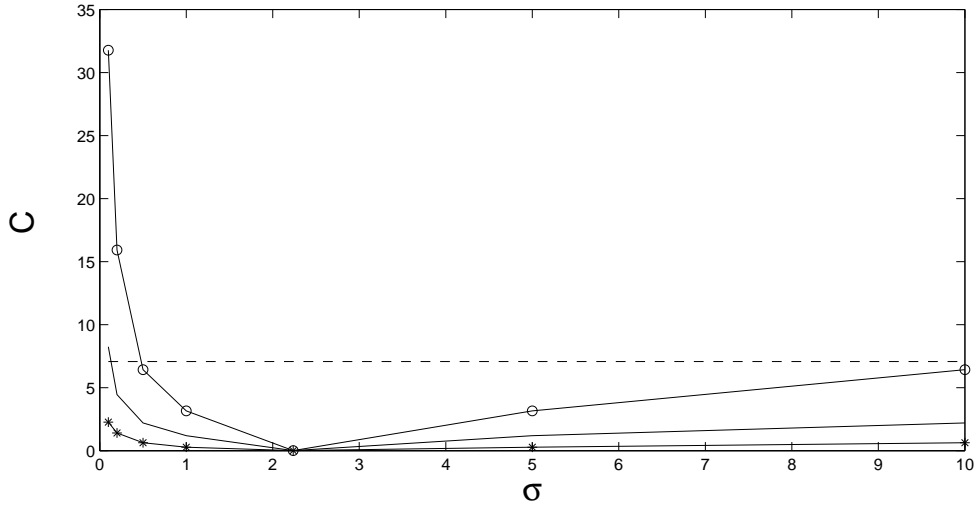


Fig. 5: Relative cost C versus the variation of the material part of $\Lambda^{-1}Y$, $\sigma = \sqrt{\|\Omega\|}$. \circ —, — and $*$ — correspond to η multiplied by 0.25, 1 and 4 respectively. The horizontal line is at $C = \sqrt{pr}$, which corresponds to equal costs, $(I_{pr}, 0)V_1(I_{pr}, 0)^T = \text{avar}\{\sqrt{n\text{vec}(\hat{\beta}_\Lambda)}\}$.

staff also took four tests that measured creativity, mechanical reasoning, abstract reasoning and mathematical ability. Scores were recorded for these tests. We considered how sales performance X affects test scores Y , yielding $r = 4$ and $p = 3$, and compared the standard errors of the ordinary least squares estimator $\tilde{\beta}$ to the standard errors of the scaled envelope estimator $\hat{\beta}$ by using the fractions $f_{ij} = 1 - \widehat{\text{avar}}^{1/2}(\sqrt{n\tilde{\beta}_{ij}})/\widehat{\text{avar}}^{1/2}(\sqrt{n\hat{\beta}_{ij}})$, where the subscripts i, j indicate the elements of the estimator of β . The standard errors of the ordinary least squares estimators and the ordinary envelope estimators were compared in the same way.

We first fitted an ordinary envelope model to the data and BIC suggested that $u = 3$. Compared to $\tilde{\beta}$, the standard deviations of the elements in the ordinary envelope estimator were 1.0% to 28.7% smaller, $0.01 \leq f_{ij} \leq 0.287$. A sample size of about $n = 100$ observations would be needed to reduce the standard error of the ordinary least squares estimator by 28.7%, so using

1057 the ordinary envelope estimator is roughly equivalent to doubling the sample size for inference
1058 on some elements of β with the ordinary least squares estimator.

1059 When the scaled envelope model was fitted to the data, BIC suggested that $u = 2$. The scale
1060 transformation matrix Λ was estimated with diagonal elements 1, 0.97, 0.81 and 1.70. Compared
1061 to $\tilde{\beta}$, the standard deviations of the elements in the scaled envelope estimator were 12.7% to 68.
1062 2% smaller, $0.127 \leq f_{ij} \leq 0.682$, which is a significant improvement over the gains provided by
1063 the ordinary envelope model. For instance, a sample size of about $n = 500$ observations would
1064 be needed to reduce the standard error of the ordinary least squares estimator by 68%. These
1065 gains are reflected by the estimates of $\|\Omega_0\|$ and $\|\Omega\|$: $\|\hat{\Omega}\| = 1.10$ and $\|\hat{\Omega}_0\| = 13.17$.

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7. DISCUSSION

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1070 By introducing a scaling parameter for each response, the scaled envelope estimator broadens
1071 the effective scope of envelope constructions, and can bring efficiency gains that are not offered
1072 by the ordinary envelope estimator. While scaled envelopes are applicable in any multivariate
1073 linear regression where (1) is a useful model, we have found them particularly serviceable when
1074 the ordinary envelope offers only modest gains. The specific estimation procedure proposed here
1075 should give good results when the error distribution does not deviate substantially from the multi-
1076 variate normal; otherwise, a different, perhaps robust, estimator may be desirable. Although rare,
1077 we have observed the alternating algorithm described in §6.1 can get caught in a local minimum,
1078 resulting in a modified estimator that does not maximize the likelihood-based objective func-
1079 tion and that might then be less efficient than the ordinary least squares estimator. Fortunately,
1080 this can be studied by using the bootstrap to compare performance, so the issue is trackable in
1081 practice.

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1105 The partial envelope model was proposed by Su and Cook (2011) for efficient estimation
 1106 of a part of β when a subset of the predictors is of special interest. Under model (1), divide
 1107 $X \in \mathbb{R}^p$ into $X_1 \in \mathbb{R}^{p_1}$ and $X_2 \in \mathbb{R}^{p_2}$ with $p_1 + p_2 = p$, so that $Y = \alpha + \beta_1 X_1 + \beta_2 X_2 + \varepsilon$,
 1108 where X_1 is of main interest, $\beta_1 \in \mathbb{R}^{r \times p_1}$ and $\beta_2 \in \mathbb{R}^{r \times p_2}$. Instead of enveloping β , we can
 1109 envelop only the key parameter β_1 . Again we can divide Y into a material part and an immaterial
 1110 part, but the distribution of the immaterial part is now invariant to changes in X_1 , instead of
 1111 invariant to changes in X as under the envelope model. Let $\mathcal{B}_1 = \text{span}(\beta_1)$. Then the smallest
 1112 reducing subspace \mathcal{S} of Σ that satisfies $\mathcal{B}_1 \subseteq \mathcal{S}$ and $\Sigma = P_{\mathcal{S}}\Sigma P_{\mathcal{S}} + Q_{\mathcal{S}}\Sigma Q_{\mathcal{S}}$ is called a partial
 1113 Σ -envelope of \mathcal{B}_1 , which is denoted by $\mathcal{E}_{\Sigma}(\mathcal{B}_1)$. Model (1) is called partial envelope model when
 1114 these conditions are imposed with $\mathcal{S} = \mathcal{E}_{\Sigma}(\mathcal{B}_1)$. Compared with the envelope model, the partial
 1115 envelope model is more flexible in application and is often more efficient for the purpose of
 1116 estimating β_1 .

1117 Scaling can be incorporated with a partial envelope model as follows. Given a dimen-
 1118 sion u_1 , we can find a scale transformation Λ , such that $\Lambda^{-1}\mathcal{B}_1 \subseteq \text{span}(\Gamma)$, $\Lambda^{-1}\Sigma\Lambda^{-1} =$
 1119 $P_{\Gamma}\Lambda^{-1}\Sigma\Lambda^{-1}P_{\Gamma} + Q_{\Gamma}\Lambda^{-1}\Sigma\Lambda^{-1}Q_{\Gamma}$, where Λ is a diagonal matrix having positive diagonal ele-
 1120 ments and first element equal to 1, and $\Gamma \in \mathbb{R}^{r \times u_1}$ is an orthogonal basis of the partial $\Lambda^{-1}\Sigma\Lambda^{-1}$ -
 1121 envelope of $\Lambda^{-1}\mathcal{B}_1$. We call (1) the scaled partial envelope model if the preceding two conditions
 1122 are imposed. The estimation of the parameters and the asymptotic distribution of the estimators
 1123 can be developed in parallel to the scaled envelope model. Compared to the scaled envelope
 1124 model, as $\mathcal{B}_1 \subseteq \mathcal{B}$, it is very likely that we come up with a smaller envelope subspace, and
 1125 achieves greater efficiency gains for the purpose of estimating β_1 .

1126 The inner envelope model, introduced in Su & Cook (2012), uses a different construction from
 1127 the envelope model and can achieve efficient estimation of β even when there is no immaterial
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1153 information in the data. A scale invariant version of the inner envelope model can be developed
 1154 similarly, although the procedure will be more complicated.

1155 We confined our discussion to the class of scaling transformations represented by diagonal ma-
 1156 trices, but depending on the application envelope methodology might also be developed for other
 1157 classes of transformations. In signal processing for example, correlated signals Z that follow an
 1158 envelope model might become mixed to $Y = AZ$, where A is not diagonal but is constrained to
 1159 fall into a restricted class of transformations like matrices with constant diagonal and off diagonal
 1160 entries.

1161

1162 *Acknowledgement*

1163 We are grateful to the editor and three referees for their insightful suggestions and comments
 1164 that helped us improve the paper. Research for this article was supported in part by a Doctoral
 1165 Dissertation Fellowship from the Graduate School, University of Minnesota, and by grants from
 1166 the U.S. National Science Foundation.

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APPENDIX

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Appendix A: Maximum Likelihood Estimators

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The maximum likelihood estimator of α is \bar{Y} . Then, with the dimension of the $\Lambda^{-1}\Sigma\Lambda^{-1}$ -envelope of
 $\Lambda^{-1}\mathcal{B}$ fixed at u , the log-likelihood function L_1 is

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$$L_1 = -\frac{nr}{2} \log(2\pi) - \frac{n}{2} \log |\Sigma| - \frac{1}{2} \text{tr}\{(U - F\beta^T)\Sigma^{-1}(U - F\beta^T)^T\} \quad (\text{A1})$$

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$$= -\frac{nr}{2} \log(2\pi) - \frac{n}{2} \log |\Sigma| - \frac{1}{2} \text{tr}\{\Sigma^{-1}\{n\tilde{\Sigma}_{\text{res}} + (\tilde{\beta} - \beta)F^T F(\tilde{\beta}^T - \beta^T)\}\} \quad (\text{A2})$$

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$$= -\frac{nr}{2} \log(2\pi) - n \log |\Lambda| - \frac{n}{2} \log |\Gamma\Omega\Gamma^T + \Gamma_0\Omega_0\Gamma_0^T|$$

1176

$$- \frac{1}{2} \text{tr}\{(U\Lambda^{-1} - F\eta^T\Gamma^T)(\Gamma\Omega\Gamma^T + \Gamma_0\Omega_0\Gamma_0^T)^{-1}(U\Lambda^{-1} - F\eta^T\Gamma^T)^T\}. \quad (\text{A3})$$

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1201 Here (A1), (A2) and (A3) are three versions of the likelihood function: (A1) is a general form with the
 1202 observed data and parameters β and Σ ; (A2) replaces the observed data in (A1) with sufficient statistics
 1203 $\tilde{\beta}$ and $\tilde{\Sigma}_{\text{res}}$; and (A3) rewrites (A1) in terms of the constituent parameters. (A3) has the same form as
 1204 the log-likelihood function from the envelope model, except we have the extra term $-n \log |\Lambda|$ and the
 1205 response is $\Lambda^{-1}Y$. Thus, maximizing over all constituent parameters except Λ and Γ , we get the partially
 1206 maximized form

$$\begin{aligned}
 1207 \quad L_2(\Lambda, \Gamma) &= -\frac{nr}{2} \log(2\pi) - n \log |\Lambda| - \frac{n}{2} \log |\Gamma^T \Lambda^{-1} \tilde{\Sigma}_{\text{res}} \Lambda^{-1} \Gamma| - \frac{n}{2} \log |\Gamma_0^T \Lambda^{-1} \tilde{\Sigma}_Y \Lambda^{-1} \Gamma_0| \\
 1208 \quad &= -\frac{nr}{2} \log(2\pi) - n \log |\Lambda| - \frac{n}{2} \log |\Gamma^T \Lambda^{-1} \tilde{\Sigma}_{\text{res}} \Lambda^{-1} \Gamma| - \frac{n}{2} \log |\Lambda^{-1} \tilde{\Sigma}_Y \Lambda^{-1}| \\
 1209 \quad &\quad - \frac{n}{2} \log |\Gamma^T \Lambda \tilde{\Sigma}_Y^{-1} \Lambda \Gamma| \\
 1210 \quad &= -\frac{nr}{2} \log(2\pi) - \frac{n}{2} \log |\tilde{\Sigma}_Y| - \frac{n}{2} \log |\Gamma^T \Lambda^{-1} \tilde{\Sigma}_{\text{res}} \Lambda^{-1} \Gamma| - \frac{n}{2} \log |\Gamma^T \Lambda \tilde{\Sigma}_Y^{-1} \Lambda \Gamma|.
 \end{aligned}$$

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Appendix B: Proofs

1213 *Proof of Proposition 1.* We apply Proposition 3.1 in Shapiro (1986) to prove this propo-
 1214 sition, and we will match our notations with Shapiro's during the discussion. For bet-
 1215 ter distinction, we add a subscript s to Shapiro's notation. The θ_s in Shapiro's con-
 1216 text is our $\phi = \{\lambda^T, \text{vec}(\eta)^T, \text{vec}(\Gamma)^T, \text{vech}(\Omega)^T, \text{vech}(\Omega_0)^T\}^T$. Shapiro's \hat{x}_s corresponds to our
 1217 $\{\text{vec}(\tilde{\beta})^T, \text{vech}(\tilde{\Sigma}_{\text{res}})^T\}^T$, and Shapiro's ξ_s is $\{\text{vec}(\beta)^T, \text{vech}(\Sigma)^T\}^T$ in our context. The discrepancy
 1218 function F_s is our log likelihood function, except we omit a constant factor n .

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$$\begin{aligned}
 1219 \quad F_s &= L_1/n = -\frac{r}{2} \log(2\pi) - \frac{1}{2} \log |\Sigma| - \frac{1}{2} \text{tr}\{(U - F\beta^T)\Sigma^{-1}(U - F\beta^T)^T/n\} \\
 1220 \quad &= -\frac{r}{2} \log(2\pi) - \frac{1}{2} \log |\Sigma| - \frac{1}{2} \text{tr}[\Sigma^{-1}\{n\tilde{\Sigma}_{\text{res}} + (\tilde{\beta} - \beta)(F^T F/n)(\tilde{\beta}^T - \beta^T)\}].
 \end{aligned}$$

1222 As F_s is constructed under normal likelihood function, it satisfies the conditions 1–4 in §3 of Shapiro
 1223 (1986). Shapiro's Δ_s is the gradient matrix $\partial \xi_s / \partial \theta_s$, which is the same as H in our context. Let
 1224 $e = U - F\beta^T$, Shapiro's $V_s = \text{bdiag}\{(F^T F/n) \otimes \Sigma^{-1}, E_r^T(\Sigma^{-1} \otimes \Sigma^{-1})E_r/2\}$ is 1/2 times the Hes-
 1225 sian matrix $\partial^2 F_s / \partial \xi_s \partial \xi_s^T$ evaluated at (ξ_s, ξ_s) . As we assume $\sum_{i=1}^n X_i X_i^T / n > 0$, V_s is full rank and

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1249 $\text{rank}(\Delta_s^T V_s \Delta_s) = \text{rank}(\Delta_s)$. Therefore, all conditions in Proposition 3.1 are satisfied, and the maximizers
 1250 $\hat{\beta}$ and $\hat{\Sigma}$ are uniquely defined. \square

1251
 1252 *Proof of Proposition 3.* Since Proposition 2 is a special case of Proposition 3, we prove Proposition
 1253 3 first. As we have over-parameterization in Γ , we apply Proposition 4.1 in Shapiro (1986) to estab-
 1254 lish the proof. The conditions for Proposition 4.1 are the same as Proposition 3.1 in Shapiro, except
 1255 with an additional assumption that $n^{1/2}(\hat{x}_s - \xi_s)$ is asymptotically normal. We have shown that all the
 1256 conditions in Shapiro's Proposition 3.1 are satisfied as we discussed in the proof of our Proposition 1.
 1257 The condition on p_{ii} guarantees that the asymptotic distribution of $n^{1/2}\{(\text{vec}(\tilde{\beta})^T, \text{vech}(\tilde{\Sigma}_{\text{res}})^T)^T -$
 1258 $(\text{vec}(\beta)^T, \text{vech}(\Sigma)^T)^T\}$ is multivariate normal, so the additional assumption is also satisfied. There-
 1259 fore from Proposition 4.1 of Shapiro (1986) and using Shapiro's notation, the asymptotic variance has
 1260 the form $\Delta_s(\Delta_s^T V_s \Delta_s)^\dagger \Delta_s^T V_s \Gamma_s V_s \Delta_s(\Delta_s^T V_s \Delta_s)^\dagger \Delta_s^T$, where Shapiro's Γ_s is the asymptotic variance of
 $\{(\text{vec}(\tilde{\beta})^T, \text{vech}(\tilde{\Sigma}_{\text{res}})^T)^T\}$. \square

1261
 1262 *Proof of Proposition 2.* The proof of Proposition 2 starts with the asymptotic covariance matrix
 1263 $\Delta_s(\Delta_s^T V_s \Delta_s)^\dagger \Delta_s^T V_s \Gamma_s V_s \Delta_s(\Delta_s^T V_s \Delta_s)^\dagger \Delta_s^T$ given at the end of Proposition 3. With the additional as-
 1264 sumption of normality, Shapiro's $\Gamma_s = V_s^{-1}$. Therefore the asymptotic covariance matrix has the form
 1265 $\Delta_s(\Delta_s^T V_s \Delta_s)^\dagger \Delta_s^T$, which is $V = H(H^T J H)^\dagger H^T$ in our notation. In the rest of the proof, which in-
 1266 volves simplifying V , we use only our notation.

1267 We directly calculated $H = \partial\{\text{vec}(\beta)^T, \text{vech}(\Sigma)^T\}^T / \partial\phi^T = \{D_\Lambda h_o(I_p \otimes \Lambda^{-1})L, D_\Lambda G_o\} =$
 1268 (H_1, H_2) , where H_1 and H_2 are defined implicitly to simplify subsequent expressions. Since V is
 1269 invariant under full rank linear transformations of the columns of H , we next transform the columns of
 1270 H by the non-singular matrix

$$1271 \quad T = \begin{pmatrix} I_{r-1} & 0 \\ -(H_2^T J H_2)^\dagger H_2^T J H_1 & I_{r(r+1)/2} \end{pmatrix}.$$

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1297 Then $HT = (Q_{H_2(J)}H_1, H_2)$ and $T^T H^T JHT = \text{bdiag}(H_1^T Q_{H_2(J)}^T J Q_{H_2(J)} H_1, G_o^T J_o G_o)$. Then by
 1298 straightforward algebra we have

$$1299 \quad V = HT(T^T H^T JHT)^\dagger T^T H^T = J^{-1/2} P J^{-1/2} + D_\Lambda G_o (G_o^T J_o G_o)^\dagger G_o^T D_\Lambda^T,$$

1300 where P is the projection onto the span of $J^{1/2} Q_{H_2(J)} H_1$. The second term on the right of the last
 1301 expression is the same as V_2 stated in the proposition. The first term can be expressed as V_1 by us-
 1302 ing the identities $Q_{H_2(J)} H_1 = D_\Lambda Q_{G_o(J_o)} D_\Lambda^{-1} H_1 = D_\Lambda Q_{G_o(J_o)} h_o L \Lambda_1^{-1} = D_\Lambda A_o \Lambda_1^{-1}$, where $\Lambda_1 =$
 1303 $\text{diag}(\lambda_2, \dots, \lambda_r)$. \square

1304 *Proof of Corollary 2.* It follows from the discussion §5.2 in Cook et al. (2010) that, in under model (5),
 1305 $\text{avar}\{\sqrt{n}\text{vec}(\widehat{\beta}_o)\} = \Sigma_X^{-1} \otimes \Sigma_o$, and consequently $\text{avar}\{\sqrt{n}\text{vec}(\widehat{\beta}_\Lambda)\} = \text{avar}\{\sqrt{n}\text{vec}(\Lambda \widehat{\beta}_o)\} = \Sigma_X^{-1} \otimes$
 1306 $\Lambda \Sigma_o \Lambda_o = \Sigma_X^{-1} \otimes \Sigma = \text{avar}\{\sqrt{n}\text{vec}(\widetilde{\beta})\}$. Equality with $\text{avar}\{\sqrt{n}\text{vec}(\widehat{\beta})\}$ will follow if we show that
 1307 $(I_{pr}, 0) Q_{H_2(J)} H_1 = 0$. Equivalently, we need to show that $(I_{pr}, 0) H_2 (H_2 J H_2)^\dagger H_2^T J H_1 = (I_{pr}, 0) H_1$,
 1308 which holds if and only if $(I_{pr}, 0) D_\Lambda G_o (G_o^T J_o G_o)^\dagger G_o^T D_\Lambda^T J H_1 = (I_{pr}, 0) H_1$. Cook et al. (2010) show
 1309 that $(I_{pr}, 0) G_o (G_o^T J_o G_o)^\dagger G_o^T$ is a row block matrix with first block $\Sigma_X^{-1} \otimes \Sigma_o$ and second block
 1310 0. The rest of the proof follows by carrying out the necessary algebra. \square

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